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# First Semester B.Com. Degree Examination, June 2022

## First Degree Programme Under CBCSS

## **Complementary Course I**

#### MANAGERIAL ECONOMICS

(Common for CO 1131/CC 1131 (2013-2017 Admission) and CX 1131 (2014-2019 Admission)

Time: 3 Hours

Max. Marks: 80

### SECTION - A

Answer all questions in one or two sentences each. Each carries one mark.

- 1. Define the term managerial economics.
- 2. What is meant by elasticity of demand?
- 3. What does advertisement elasticity of demand measure?
- 4. Write any methods for forecasting demand for a new product.
- 5. When increasing returns to scale occurs?
- 6. Which are the reasons for external economies of scale?
- 7. What is an iso-quant curve?
- 8. What is meant by opportunity cost?
- 9. What is meant by psychological pricing?
- 10. What is a business cycle?

 $(10 \times 1 = 10 \text{ Marks})$ 

#### SECTION - B

Answer any eight questions in not exceeding one paragraph. Each question carries **2** marks.

- 11. Distinguish between an individual demand schedule and market demand schedule
- 12. What is cross elasticity of demand?
- 13. Which are the statistical methods of demand forecasting?
- 14. What are the qualities of for a good forecasting method?
- State cobb-douglas production function.
- 16. What are short run and long run in production function?
- 17. Which are the different internal economies of scale?
- 18. What are fixed costs?
- 19. State the steps in formulating pricing policies
- 20. What are objectives of pricing policy?
- 21. What is meant by target pricing?
- 22. What are the assumptions of isoquants?

 $(8 \times 2 = 16 \text{ Marks})$ 

#### SECTION - C

Answer any six questions. Each question carries 4 marks.

- 23. State the nature of managerial economics
- 24. Distinguish between economics and managerial economics.

- 25. Which are the different types of demand?
- 26. State the importance of the concept of elasticity of demand.
- 27. Explain the types of demand forecasting.
- 28. Which are the survey methods used for demand forecasting?
- 29. What is law of diminishing returns?
- 30. Which are the approaches for pricing of a new product?
- 31. What are the causes of business cycle?

 $(6 \times 4 = 24 \text{ Marks})$ 

### SECTION - D

Answer any two questions. Each question carries 15 marks.

- 32. Explain the scope of managerial economics.
- 33. Explain different types of elasticity of demand.
- 34. Explain how different factors affects pricing.
- 35. Explain the phases of business cycle.

 $(2 \times 15 = 30 \text{ Marks})$