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Reg. No. :

Name :

Second Semester M.Com. Degree Examination, July 2019

PAPER IV: CO 224 INTERNATIONAL BUSINESS

(2014 – 2017 Admission)

Time : 3 Hours

Max. Marks : 75

SECTION - A

Answer all questions in two or three sentences. Each question carries 2 marks.

- 1. What is Preferential Trade Area?
- 2. What do you mean by absolute advantage?
- 3. What is Leontief Paradox?
- 4. What do you mean by Strategic Alliances?
- 5. Define 'Franchising'.
 - 6. What do you mean by 'Herd' mentality in international business?
 - 7. What is Deregulation?
 - 8. What do you understand by Common Market?
 - 9. What is Protectionism?
 - 10. What is GSP?

(10 × 2 = 20 Marks)

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SECTION - B

Answer any five questions. Each question carries five marks.

- 11. Briefly discuss the risks of international investing.
- 12. Explain the corporate life cycle theory of international marketing.
- 13. Discuss the managerial issues concerned with transfer pricing,
- 14. List the criticisms against MNCs, with reference to externalities,
- 15. What are the push and pull factors of the environment acting on the Global firm?
- 16. Briefly state the assumptions of Factor Proportions Model of factor endowments.
- 17. What are the basic principles of GATS?
- 18. What is Global Portfolio Management? What are its major determinants?

 $(5 \times 5 = 25 \text{ Marks})$

SECTION - C

Answer any two questions. Each question carries 15 marks.

- 19. Briefly discuss the major principles of WTO.
- 20. Briefly explain the different forms of trade barriers imposed by national governments to protest domestic industries.
- 21. Decompose the international business environment that determines the marketing activities of a firm in the global market.
- 22. Discuss the major HRM issues connected with internationalisation of a firm.

 $(2 \times 15 = 30 \text{ Marks})$

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