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Reg. No.	:	
Name:		

Third Semester B.Com. Degree Examination, March 2021 First Degree Programme Under CBCSS

English

Language Course

EN 1311.2 — BUSINESS ENGLISH

(2019 Admission-Regular)

Time: 3 Hours Max. Marks: 80

SECTION - A

- I. Answer all questions, each in a word or sentence.
- 1. What does 'Heading' indicate in a business letter?
- 2. Expand the short form PFA as used in emails.
- 3. What is the tone to be avoided in a business letter?
- 4. Give two examples of complimentary close in a business letter.
- 5. What does "Cc" mean in an email?
- 6. Expand HRD as used in appointment letters.
- 7. Who is the author of the collection Thoughts in the Cloister and the Crowd?
- 8. What does 'appro' mean in Gujarati?
- 9. In which year did Infosys start functioning?
- 10. In which year was Facebook launched?

 $(10 \times 1 = 10 \text{ Marks})$

SECTION - B

- II. Answer any eight, each in a short paragraph not exceeding 50 words.
- 11. What should be done to minimise errors in a business letter?
- 12. What is the relevance of a resume?
- "Since I want a leave, I am unwell" Correct the sentence as written in a leave letter.
- 14. What is the importance of customer complaints?
- 15. What are the different stages of report writing?
- 16. What is the importance of making notes of business conversation?
- 17. Describe the right body language for an interview.
- 18. How should advertisements be worded?
- 19. What are the matters to be avoided while preparing the minutes of a meeting?
- 20. What was the advice JRD Tata gave Sudha Murty when she told him about the proposed launch of Infosys?
- 21. What are Narayana Murty's views on learning from experience?
- 22. Explain the image of the fruit garden used by Narayana Murty at the end of his speech.
- 23. What is digital detox?
- 24. Explain the phrase "den of comparison" as used in Gulati's article.
- 25. How did Narayana Murty's Indian nationality help him in Bulgaria?
- 26. What does Gulati say about 'switching costs, with regard to Facebook? (8 × 2 = 16 Marks)

SECTION - C

- III. Answer any six, each in a paragraph not exceeding 100 words.
- 27. What are the various parts of a report?
- 28. What should an interviewer be ready with before an interview?
- 29. As a Commerce student, write an email to a Financial Services company, requesting an internship opportunity.
- 30. Write the agenda for a meeting convened by the Secretary of a Sports Club regarding an upcoming event.
- Can social networking promote business? State your views.
- 32. Draft a conversation between two entrepreneurs discussing the effects of the lockdown.
- 33. Create an advertisement for a new Television Channel.
- 34. Draft the first three questions asked at an interview for the post of Content Writer and the respective answers given by a candidate.
- 35. What is the final piece of advice Narayana Murty gave the students, regarding the wealth one earns?
- 36. What were the admirable traits of JRD Tata's character?
- 37. What is the relevance of moral values in business?
- 38. How does Facebook affect the life of a teenager?

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

- IV. Answer any two, each in about 300 words.
- 39. Write an essay on Sudha Murty's experiences at TELCO.
- Imagine that you are applying for the post of Customer Relations Executive in a private bank. Prepare a resume for the purpose.